EKAL USA

ANNUAL REPORT 2018

77,458 VILLAGES COVERED
TARGET 100,000

HOLISTIC VILLAGE DEVELOPMENT ROOTED IN PRIMARY EDUCATION
Every aspect of Ekal has a built-in sustainability plan. After six years, we work hard to ensure that Ekal schools are supported by funds gathered locally, provided by people living in the village and nearby towns. We refer to these schools as “Swavalambi”. We are delighted to share that over 25,000 Ekal schools fall in this category.

BAJRANG BAGRA, CEO
EKAL INDIA

“Ekal is well positioned to prepare villagers for the digital economy by training them in a range of skills that will provide new employment opportunities”
- Anantha Chandrakasan
Dean, MIT
Cambridge, MA

“Good health and hygiene is key to development. Ekal’s Arogya program is making strong inroads to assure good maternal and child health while helping prevent communicable diseases”
- Dr. Veena Gandhi
Ekal Arogya
## ekal FINANCIALS | SCHOOL GROWTH

### FIVE YEAR COMPARITVE ANALYSIS

<table>
<thead>
<tr>
<th>YEAR</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Schools supported by EKAL USA</td>
<td>11,544</td>
<td>12,536</td>
<td>16,048</td>
<td>16,997</td>
<td>18,554</td>
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<tr>
<td><strong>INCOME</strong></td>
<td></td>
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<tr>
<td>Contribution ($)</td>
<td>4,395,562</td>
<td>5,600,717</td>
<td>6,131,663</td>
<td>6,809,883</td>
<td>8,030,242</td>
</tr>
<tr>
<td>Income from Investment ($)</td>
<td>(-24,430)</td>
<td>38,572</td>
<td>(-2,694)</td>
<td>(-8,191)</td>
<td>(-1,404)</td>
</tr>
<tr>
<td>Total Revenue ($)</td>
<td>4,371,132</td>
<td>5,639,289</td>
<td>6,128,969</td>
<td>6,801,692</td>
<td>8,028,838</td>
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<tr>
<td><strong>EXPENSE</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Program Service - India ($) / Schools / Projects</td>
<td>3,670,387</td>
<td>4,669,721</td>
<td>5,685,375</td>
<td>7,366,577</td>
<td>7,484,935</td>
</tr>
<tr>
<td>Management &amp; General ($)</td>
<td>266,456</td>
<td>190,429</td>
<td>210,849</td>
<td>212,298</td>
<td>179,111</td>
</tr>
<tr>
<td>Net Fund Raising Expense ($)</td>
<td>22,895</td>
<td>349,637</td>
<td>424,853</td>
<td>382,706</td>
<td>591,925</td>
</tr>
<tr>
<td>Total Expense</td>
<td>3,959,738</td>
<td>5,209,785</td>
<td>6,321,079</td>
<td>7,961,581</td>
<td>8,255,971</td>
</tr>
<tr>
<td><strong>Total Expenses to Revenue %</strong></td>
<td>6.62%</td>
<td>9.58%</td>
<td>10.37%</td>
<td>8.75%</td>
<td>9.60%</td>
</tr>
<tr>
<td><strong>Management &amp; General %</strong></td>
<td>6.10%</td>
<td>3.38%</td>
<td>3.44%</td>
<td>3.12%</td>
<td>2.23%</td>
</tr>
<tr>
<td><strong>Net Fund Raising Expense %</strong></td>
<td>0.52%</td>
<td>6.20%</td>
<td>6.93%</td>
<td>5.63%</td>
<td>7.37%</td>
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</tbody>
</table>

* Total expense is more than collection because we paid $1,048,412.70 to support RMS schools for 6 month

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### ANNUAL REVENUE

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### ekal PRIMARY EDUCATION IN RURAL INDIA

**EKAL SCHOOLS – AN INNOVATIVE SOLUTION FOR RURAL REMOTE VILLAGES**

- Single teacher multi-grade class for grades 1-3
- Local youth trained extensively to be a teacher
- School runs in the afternoon so children can do chores in the morning
- Core – Reading, Writing, Arithmetic, Science
- Beyond the basics – Health and Hygiene, Arts, Physical Education, Value Education

### SCHOOLS

- 77,458

### GIRLS ENROLLED

- 2,072,343

### BOYS ENROLLED

- 1,036,554

### TOTAL ENROLLED

- 3,108,897

* AS OF 11.1.2018

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### SCHOOL GROWTH

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<td>12000</td>
<td>10000</td>
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<tr>
<td>12000</td>
<td>8000</td>
<td>6000</td>
<td>4000</td>
<td>2000</td>
<td>0</td>
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<tr>
<td>2014</td>
<td>34343</td>
<td>51537</td>
<td>77458</td>
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### USE OF DOLLAR

- TEACHER SALARY
- TEACHER TRAINING
- TEACHING AIDS
- SUPPORT OPERATIONS

### FUND DISTRIBUTION

- LOCAL OWNERSHIP
- GLOBAL PHILANTHROPY
- INDIAN PHILANTHROPY

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**ekal Vidyalaya’s Custom Montessori School for Rural India**

- Single teacher multi-grade class for grades 1-3
- Local youth trained extensively to be a teacher
- School runs in the afternoon so children can do chores in the morning
- Core – Reading, Writing, Arithmetic, Science
- Beyond the basics – Health and Hygiene, Arts, Physical Education, Value Education

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**SCHOOLS**

- 77,458

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* AS OF 11.1.2018
SUSTAINABLE FARMING

- Organic farming
- Vermi compost, organic pest control
- Food preservation and production
- Market linkage

- 8,000+ Farmers trained
- 90,000+ Nutrition gardens established
- 12,000,000+ Trees planted
- Average income of farmers: INR 3 lakhs/annum

DIGITAL LITERACY

- TECHNOLoGY AIDED HEALTHCARE
  - 4,000+ VILLAGES • 100,000 PATIENTS
   - Medical Camps (General, Eye, Dental)
   - Telemedicine Kits • Health Workers Training
- HEALTH & HYGIENE
  - Anemia and malnutrition are the focus of the health initiative
  - Cultivation and consumption of fruits, vegetables and leafy greens is promoted
  - Home remedies are used to provide treatment for simple ailments
  - Waste pit and soak pit construction

- EKAL BRIDGING THE DIGITAL DIVIDE
  - EKAL ON WHEELS, a mobile computer lab bringing digital literacy to the villages
  - OVER 2,500 STUDENTS HAVE RECEIVED DIGITAL LITERACY TRAINING SINCE JANUARY 2016

- E-SHIKSHA AT EKAL
  - Tablets are used to present high quality academic and extra curricular educational content.

SKILL TRAINING

- TAILORING
  - 15 Tailoring Centers
  - 2,000+ Women Trained
  - Average Income: Rs 2K-Rs 5K per month
- MUSHROOM FARMING
- HANDICRAFT
- DIGITAL LITERACY
- CARPENTRY

SUPPORTERS OF INTEGRATED VILLAGE DEVELOPMENT

- Perfection Of Man Foundation – Tinsukhia, Assam
- Palace Inn - Dang, Gujarat
- Amit and Arpita Bhandari - Khargone, MP
- Amit and Vandana Pamecha - Thanagazi, Rajasthan
- Dr. Kiran and Dr. Pallavi Patel - Gujarat
- Dr. Aditya Jain & Dr. Priyanka Jain - Porbandar, Gujarat
- Adhish and Asha Jain – Parasnath, Jharkhand
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ekal FUTURE OF INDIA GALAS IN NY, MD, TX

NEW YORK, NY
Mohan Wanchoo - Chairman
Co-Chairs
Chirag Patel
Bipin Shah
Krishna Ika
Dr. Rakesh Shreedhar

Distinguished Guests
John Scully
Anupam Kher
Sandeep Chakravorthy

BETHESDA, MD
Dr. Sudhir Sekhsaria - Convener
Amrit Pamecha - Co-Convener
Co-Chairs
Vinod Jhunjhunwala
Dr. Suresh C Gupta
Sant Kelkar
Levine Chezela
Dr. Mupuri Rao

Distinguished Guests
Dr. Vinod Prakash
Nisha Biswal

HOUSTON, TX
Ramesh Shah - Chairman
Co-Chairs
Yogi Patel
Swapan Agarwal

Distinguished Guests
Sonal Shah
Dr. Kiran Patel

NY Gala
Mohan Wanchoo with Vanya Shivashankar

USA YOUTH LEADERS

Ekal CT Kids club raises $9000 through Bake Sales, Birthday Fundraisers, DIY Campaigns, Tuition Classes, etc.

2015 Scripps Spelling Bee Champion, Vanya Shivashankar visits an Ekal school in Mysuru, KA

“My experience was truly unforgettable. I absolutely loved spending time with the students, teachers. I have now started a chapter in Kansas City to help support Ekal”

Ekal USA YOUTH leaders

NY Gala
Malini Kannan teaches English & Art to Ekal children in Jharkhand

Pre-med students from Ekal USA visit Ekal Arogya projects in India

Sonal Shah, Ramesh Shah, Suresh Iyer, Bajrang Bagra , Bramh Aggarwal with Members of Houston Bohra Community

(Left to right) Ranjani Saigal, Vinod Jhunjhunwala, Subhash Gupta, Falguni & Chintu Patel, Kavita & Mohan Wanchoo, Suresh Iyer, Ramesh Shah, Ramesh Bawa, Nisha Biswal, John Scully, Dr. Sudhir Sekhsaria, Dr. Suresh Gupta, Vinod Jhujhunwala, Dr. Mulpuri Rao, Bramh Gainti, Amit Pamecha, Dr. Sumeet Gupta, Vinod Jhujhunwala, Dr. Mulpuri Rao, Bramh Gainti
Ekal VISION 2020

- Ekal Schools in over 100K villages
- Ekal impact in 200K villages
- 35 GRCs (Village Center)
- 50 Ekal on Wheels
- 200 Satellite Skill Centres
- Health Services in 5,000 Villages
- Local support – 50% of Ekal Schools are self-sufficient
- E-Shiksha in 2,000 Villages
- Ekal Eye Care Initiative in Collaboration with Irada Foundation and the Nand Todi Foundation

Ekal CSR PARTNERS | SUPPORTERS

CENTURY FLY

WE THANK EVERY ONE OF OUR SUPPORTERS FOR THEIR GENEROUS CONTRIBUTION!

EKal USA DONORS

Donor list of strong supporters as of October 1, 2018

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Ajay and Ranjini Poddar, (Artech)
Akhilesh Gupta
Akkalkot Swami Samarth Foundation
Alamelu Bama Vasu Devan
Amit and Arpita Bhandari
Amit and Vandana Pamecha
Amrit and Shashi Mittal
Anand and Bela Jain
Arun and Renu Gupta
Arun and Sujata Agarwal
Ashok and Madhu Patel
ATF Joint Revocable Trust of Rajesh
Avadhesh and Uma Agarwal
Avinash & Vandana Ghanekar
Avinash and Mankuen Kaushik
B.U.Patel, Tarsadia Foundation
Bawa Nand Mullick, (Perfection of Man FDN)
Bhasker Agarwal and Sarla Bhaskar
Braham and Krishna Aggarwal
Brendan Hackett
Chetan Patel
Chintu and Falguni Patel
Chirag and Preeti Patel,
Dalal Family Foundation
Devyani Sadh
Divyesh Das, Palace Inn Management LLC
Dr. Bharat Aggarwal and Mrs. Uma Aggarwal
Dr. Hasmukh and Jyotsna Shah
Dr. Rakesh and Kamini Shreedhar
Dr. Suresh and Dr. Pragna Khanna
Dr. Yash and Chander Lakra
Dr.Urmil and Neeta Shukla
Facilitated Growth LLC
WE THANK EVERY ONE OF OUR SUPPORTERS FOR THEIR GENEROUS CONTRIBUTION!

ekal VISION 2020

MOBILE COMPUTER LAB

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MANU AND RIKI SHAH

We thank the Sanju Mangal Family Trust for their generosity to support E-Shiksha in 1,000 Villages

Puro Devi Aggarwal Family Foundation Inc
Radha Dev, Jojo Family Foundation Inc
Raghunath Lath
Jay & Shantilal Patel
Jay and Aruna Agarwal
Jay and Jyotiben Gandhi
Jay, L. Mistry
Ravindra and Brij Gandhi
Bemmil & Shekhar Pardeshiya
Jai Prakash and Subhajit Mishra
Sergio & John Lohrath
Shah and Neelwan Ratan
Shashikant and Dilip Reddy
Sanjiv and Sunita Birla
Sanjiv and Anu Birla
Sanjiv and Anu Birla
Sanjiv and Neeta Birla
Sushil Sheth
Sahil & Shalini Kohli
Sahil & Pallavi Kumar
Sahil & Pooja Mandal
Sanjiv & Rohini Gupta
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